



**CENTRE FOR
CAREER-COUNSELLING, COACHING & PLACEMENT
University of Kashmir
(NAAC Accredited Grade A++)**

**Recruitment Drive by Titan Financial Brokers
(UAE Based Organization)**

The CCCP, University of Kashmir is organizing a Recruitment Drive in collaboration with the UAE based Titan Financial Brokers for the various positions.

About the Company:

Titan Financial Brokers is a leading financial services organization based in the United Arab Emirates, specializing in retail banking products, including credit cards, personal loans, mortgages, and business banking solutions. They are committed to identifying and nurturing young talent by providing rewarding career opportunities and professional growth.

The objective of this initiative is to provide students with an opportunity to begin their professional careers with a reputed organization while enabling us to recruit talented individuals who possess strong communication skills, a positive attitude, and a willingness to learn.

The Recruitment details are as follows

S.No.	Job Title	Salary	Position Type
1.	Personal Loan Specialist	Fixed/Variable (3000 to 5000 AED)	Full Time
2.	Mortgage Specialist	(3000 to 5000 AED)	Full Time
3.	Sales Executive	Fixed/Variable (3000 to 5000 AED)	Full Time

Interested Candidates are advised to register themselves by using the below link and apply the same by or before 3rd September up to 4:00 pm

<https://forms.gle/fN1aGbTTFDjeijiUA>

The other details including Key responsibilities, Qualification, Eligibility & other requirements, are attached with this notification.

No. F(CCCP/KU/Titan Financial/Drive/2026)
Dated: - 24.08.2026

SD/-
DIRECTOR

Company Name:	Titan Financial Brokers	Job Title:	Sales Agent
Remuneration Type:	Fixed / Variable – 3000 to 5000 AED	Position Type:	Full Time
Staff ID TFB00387			
Contact Details: Human Resources Human.resources@titanfinance.ae		Address: Titan Financial Brokers 510 Office Court Building, Oud Metha, Dubai PO Box 115304 Dubai	
Job Description			
Job Summary: We are seeking a results-driven Personal Loan Specialist to join our team. The ideal candidate will be responsible for assisting customers with personal loan applications, evaluating financial documents, and ensuring a smooth loan approval process. This role requires strong financial knowledge, customer service skills, and the ability to guide clients in selecting the best loan options based on their needs. Key Responsibilities: • Assist clients in understanding personal loan products and eligibility criteria. • Process and review personal loan applications, ensuring accuracy and completeness. • Evaluate financial documents, credit reports, and income details to assess loan eligibility. • Provide expert advice on loan terms, interest rates, and repayment options. • Work closely with underwriting and risk teams to facilitate timely loan approvals. • Ensure compliance with company policies and regulatory requirements. • Maintain strong client relationships by offering excellent customer service. • Identify cross-selling opportunities for other financial products. • Stay updated on industry trends, competitor loan offerings, and regulatory changes. Qualifications & Requirements: • Bachelor's degree in Finance, Business, or a related field (preferred). • Proven experience in personal loans, consumer banking, or financial services. • Strong knowledge of loan underwriting, credit risk assessment, and financial analysis. • Excellent communication and interpersonal skills. • Ability to analyze financial data and determine creditworthiness. • Proficiency in loan processing software and MS Office applications.			

- Attention to detail with strong problem-solving abilities.
- Ability to meet sales targets and work in a fast-paced environment.

Job Title	Mortgage Coordinator		
Salary:	AED 3000 - 5000	Position Type:	Full Time
Job Description			
Job Summary: We are seeking a detail-oriented and customer-focused Mortgage Specialist to join our team. The ideal candidate will be responsible for assisting clients with mortgage applications, evaluating financial documents, and ensuring compliance with lending regulations. You will play a key role in guiding customers through the mortgage process, providing expert advice, and helping them secure the best financing options available. Key Responsibilities: • Assist clients in understanding mortgage products and financing options. • Process and review mortgage applications, ensuring accuracy and completeness. • Analyze financial documents such as income statements, tax returns, and credit reports. • Communicate with lenders, underwriters, and other financial institutions to facilitate loan approvals. • Ensure compliance with regulatory requirements and company policies. • Provide exceptional customer service and maintain strong relationships with clients. • Stay updated on market trends, interest rates, and mortgage regulations. • Handle inquiries and resolve issues related to mortgage applications. Qualifications & Requirements: • Bachelor's degree in finance, Business, or a related field (preferred). • Proven experience in mortgage lending, banking, or a financial services role. • Strong knowledge of mortgage products, underwriting guidelines, and lending regulations. • Excellent communication and interpersonal skills. • Ability to analyze financial data and assess creditworthiness. • Proficiency in mortgage software and MS Office applications. • Detail-oriented with strong organizational and problem-solving abilities. • Ability to work in a fast-paced environment and meet deadlines.			

Company Name:	Titan Financial Brokers	Job Title:	Sales Agent
Remuneration Type:	Fixed / Variable – 2000 to 5000 AED	Position Type:	Full Time
Staff ID TFB00387			
Contact Details: Human Resources Human.resources@titanfinance.ae		Address: Titan Financial Brokers 510 Office Court Building, Oud Metha, Dubai PO Box 115304 Dubai	
Job Description			
Job Description: We are looking for a dynamic and results-driven Sales Executive to promote and sell our range of credit card products. The ideal candidate will be self-motivated, persuasive, and possess strong interpersonal skills to effectively engage with potential customers and achieve sales targets. Key Responsibilities: • Actively seek out and engage with potential customers to promote credit card products. • Explain the features, benefits, and terms of the credit cards to customers and address their queries. • Conduct sales activities in designated areas, including malls, offices, and other high-traffic locations. • Build and maintain positive relationships with clients to ensure customer satisfaction and repeat business. • Achieve or exceed monthly sales targets set by the company. • Ensure proper documentation and timely submission of applications to the processing team. • Stay updated on product features, terms, and market trends to provide accurate and relevant information to customers. • Maintain a database of potential leads and ensure follow-ups to convert leads into successful sales. Key Competencies: • Persuasion and negotiation skills • Positive attitude and resilience • Time management and multitasking abilities • Confidence in approaching and interacting with customers Qualifications and Requirements: • High school diploma or equivalent; a bachelor's degree in business or related field is a plus. • Proven experience in sales, preferably in the financial or banking sector. • Strong communication, negotiation, and interpersonal skills.			

- Customer-focused mindset with the ability to understand and meet customer needs.
- Goal-oriented and self-motivated to achieve targets.
- Basic computer skills for maintaining customer records and documentation.
- Ability to work in a fast-paced, target-driven environment.
- Knowledge of credit card products and financial services is an advantage.

Why Join Us?

- Attractive incentive structure for high performers.
- Opportunities for career growth in the financial industry.
- Training and development programs to enhance your skills.