



Extramarks Education India Private Limited

Extramarks is leading the Education Technology sector in India by providing 360° education support to learners through new age digital education solutions. These solutions are used by schools in classroom for imparting education and by students at home to make learning easy and effective. Keeping pace with globalization and technology in education, Extramarks empowers young learners to step in with the latest technology and have anytime-anywhere access to quality learning. In a very short period, Extramarks has become extremely popular among schools and students. More than 8000 schools use digital learning and technology solutions of Extramarks across India, Singapore, Kuwait, UAE and South Africa.

Extramarks Learning App allows students to learn at home at their own pace and space and provides complete educational support eliminating the need of a tutor. The three-pronged pedagogical approach of Learn, Practice and Test ensures better learning outcomes for students. All concepts are first explained in an easy to learn manner with the help of rich media then the students are allowed to practice the concept. Virtual Practicing modules and Q&A allow the retention of knowledge that is tested on a robust teaching platform to identify the learning gaps.

Profile:-School Relationship Officer

Job Overview

- Approaching schools for E-Learning tools.
- Making the proposition to the management/ concerned department
- Arranging the demo
- Handling all the documentation work until completion (signing up the contracts)
- Maintaining and reporting the school's status on daily basis
- Pre and Post visit reporting to the lined manager
- Assigned School's data collation
- Maintain strong After Sale Relations with the customers
- School's Profiling (All pertinent information about the school)
- Maintaining Sales track record.

Desired Candidates Profile:-

- Go Getter
- Zeal to make career in Institutional Sales
- Excellent interpersonal and communication skills
- Commercial awareness
- Must be able to speak the Regional Language

Desired Candidates Qualification:-

- Full time Graduation in any field.

CTC Offered:-

- 4.2 LPA plus variable incentives.
- Travelling Reimbursements to be offered as per visit.

Job Location:-

- Across Jammu and Kashmir