



CENTRE *for* CAREER PLANNING *and* COUNSELLING

**University of Kashmir**

**(NAAC Accredited Grade A++)**

*Dated: - 02.07.2025*

### **Internship Opportunity for Students – Business Development Associate at Unlox Academy**

The Centre for Career Planning and Counselling (CCPC), University of Kashmir, is pleased to share an exciting internship opportunity for *Undergraduate and Postgraduate students* from **Unlox Academy**, Bengaluru. The position offered is that of **Business Development Associate (Internship)**, with attractive stipends, performance-based incentives, and the potential for a **Pre-Placement Offer (PPO)**.

Interested and eligible students are encouraged to go through the detailed internship description attached with this notice. This internship is ideal for students passionate about business development, client engagement, and career acceleration in a dynamic, innovation-driven environment.

#### **Key Highlights:**

- Internship Duration: 3–6 months
- Location: HSR Layout, Bengaluru
- Monthly Stipend: ₹18,000 – ₹20,000
- Pre-Placement Officer (PPO): 4–7 LPA
- Eligible: UG & PG Students (Pursuing or Completed)
- Joining Period: July–August–September 2025

Eligible and interested candidates are encouraged to carefully go through the attached notice for complete details.

*Note:* - Shortlisted candidates will be invited to participate in the campus recruitment process to be conducted at CCPC, University of Kashmir.

Students are also advised to complete their registration through the link given below on or before **6th July 2025**

<https://forms.gle/JYWSLcP3dBoSg1yC6>

**Sd/-  
Director**



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## Exciting Internship Opportunity: Business Development Associate Join Unlox Academy – Unlock Your Career Potential!

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### About Unlox Academy

At **Unlox Academy**, we are redefining learning by making education accessible, engaging, and transformational. Guided by our core belief, “**Learning Must Be Easy,**” we bridge the gap between education and employment. Our AI-powered learning solutions deliver one-on-one mentorship, interactive training, and global opportunities—empowering students with industry-ready skills and exposure.

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### Why Join Unlox?

- Thrive in a fast-growing, innovation-driven environment
  - AI-powered, personalized career acceleration programs
  - Engage with global leaders and Fortune 500 companies
  - **Attractive retention bonus** after one year
  - **Comprehensive health insurance** coverage
  - Regular **learning and development (L&D)** initiatives
  - Welcome kit and work essentials for all new joiners
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### Position: Business Development Associate (Internship)

- **Location:** HSR Layout, Bengaluru
  - **Internship Duration:** 6 months (can be reduced to 3 months based on performance)
  - **Eligibility:** UG and PG students (pursuing or completed)
  - **Date Of Joining:** July - August - September 2025
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Unlox IT Solution Services PVT.LTD  
675, 4th Floor, 9th Main Sector 7,  
HSR Layout, Bangalore,  
Karnataka, India - 560102



+91 80692 77266  
support@unlox.com



www.unlox.com  
CIN U85500KA2024PTC185567



@UnloxAcademy

## Stipend Structure

- **UG Students:** ₹18,000 per month + Up to ₹12,000 performance-based incentives
  - **PG Students:** ₹20,000 per month + Up to ₹12,000 performance-based incentives
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## Post-Internship Opportunity

### Pre-Placement Offer (PPO):

- **4 to 7 LPA**
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## Roles & Responsibilities

- **Client Interaction & Engagement:** Connect with prospective learners and institutional partners to understand their needs and recommend the right learning paths.
- **Revenue & Growth Enablement:** Strategically drive business outcomes by promoting Unlox's programs to meet performance and revenue targets.
- **Advisory & Consultation:** Act as a trusted advisor to learners and clients, guiding them in their upskilling and career journey.
- **Relationship Management:** Build and maintain long-term partnerships with clients and educational institutions.
- **Market Intelligence:** Analyze industry trends, learner behavior, and competitor landscape to inform strategies.
- **Cross-functional Collaboration:** Work closely with teams like marketing, product, and operations for seamless execution.
- **Reporting & Optimization:** Maintain accurate records of outreach, conversions, and feedback for data-driven improvements.



## What We Look For

- Strong communication, interpersonal, and consultative skills
  - Confidence in client-facing roles with a problem-solving approach
  - Target-driven mindset with an eye for opportunity
  - Adaptability in a dynamic, high-growth environment
  - Passion for education and making a real-world impact
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## Kickstart Your Career with Unlox!

This isn't just an internship—it's a launchpad for your career. Gain industry insight, real-world experience, and personalized mentorship to fuel your journey in business development.

Let's unlock your potential—together!



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